



CAPABILITY STATEMENT

Healthcare & Life Sciences Travel

Travel experts for healthcare and life sciences professionals

At Corporate Travel Management (CTM) we understand that companies across the healthcare and life sciences industry operate in a dynamic and demanding environment where precision, compliance and reliability are non-negotiable. Our expertise in healthcare and life sciences travel management is built on years of experience working with companies across the globe, ensuring that healthcare professionals (HCPs), executives, researchers, scientists, technicians and patients reach their destinations safely, efficiently and within regulatory frameworks.

We are committed to delivering tailored travel solutions that meet the industry's unique needs, from coordinating complex itineraries for medical conferences to managing the logistics of rural healthcare outreach. With a deep understanding of the industry's challenges and a proven track record of success, we are your trusted travel management partner in healthcare and life sciences travel management.

PROVEN TRACK RECORD

Discover how CTM has successfully managed the travel requirements of pharmaceutical companies, mutual healthcare societies to global leaders in wound care and regenerative medicine by delivering strategic solutions that have delivered real results.



Case Study:
Global consolidation

[VIEW CASE STUDY](#)



Case Study:
Travel program
implementation

[VIEW CASE STUDY](#)



Case Study:
Global implementation

[VIEW CASE STUDY](#)

We understand the complexities of your travel needs

Our account management and travel consulting teams ensure solutions that meet the specific needs and evolving opportunities of the healthcare and life sciences industry. Your dedicated CTM travel team keeps abreast of industry developments, new opportunities and challenges, as well as advancements in technology and supplier relationships to ensure ongoing value and optimisation across every aspect of your travel program. Our travel experts work collaboratively and proactively with your travel team to identify ongoing program refinement strategies that could enhance benefits to your business and travelling workforce through additional savings, improved efficiencies and safety.

CTM has experience in supporting complex travel requests and delivering expert travel solutions and strategic advice including:

- **Days in and out of the country:** The ability to capture travel data demonstrating the number of days HCPs have been in and out of the country for taxation purposes.
- **Travel diaries:** The ability to report the 'purpose of travel' whether it is strictly business or a combination of business and leisure for taxation purposes to ensure compliance.
- **Remote locations:** Coordination of flight schedules, availability of accommodation and ground transport for visits to regional health service providers or medical emergencies.
- **Regional content via online booking tools:** Expanded accommodation options and access to regional inventory.
- **Non-mandate culture:** Travel data by employee type providing greater visibility of spend across physician and clinician travel.
- **Ground transportation:** Coordination and negotiation of ground transportation rates for national sales meetings, healthcare conferences and transient corporate travel.
- **Cost management:** Delivering cost-effective travel solutions in addition to supporting the regions where healthcare funding and budgets are tightly controlled, or government-funded programs are extended.
- **Continuing education and product launches:** Assisting with travel related to medical conferences, continuing education and training sessions that are crucial for HCPs.
- **Patient travel:** Compassionate travel consultant support for travellers with medical needs and their companions.
- **Safe and secure travel:** Especially during times of crisis or when travelling to high-risk areas is paramount.
- **Duty of care:** Providing easy access to information (Risk Hub) for HCPs travelling to areas with specific vaccination or health requirements and travel alerts.





Tailored travel and event solutions

CTM offers flexible travel solutions designed to address the unique requirements of organisations across the healthcare and life sciences industry. Whether supporting hospitals and clinics with efficient staff travel, managing the complex itineraries of researchers and clinicians for trials and conferences, or coordinating logistics for home healthcare agencies, our programs ensure seamless travel experiences.

For public health organisations, we can assist with cost-effective travel planning to support outreach and emergency response. Laboratories, pharmaceuticals and biotech companies benefit from tailored solutions for their specialised needs, such as accommodating regulatory requirements and managing travel for HCPs and executives. Each travel program is customised to align with the organisation's operational priorities, ensuring efficiency, compliance and value.

CUSTOMISABLE TRAVEL PROGRAMS

By leveraging innovative technology, expert account management and strategic supplier partnerships, CTM can tailor travel programs to align with each organisation's unique operations. Whether managing complex itineraries for clinical trials, coordinating staff travel for hospitals and clinics, or arranging specialised logistics for laboratories and diagnostics, we deliver efficient and compliant solutions. Our approach incorporates flexible booking options, real-time reporting, and travel policy optimisation to ensure cost-effectiveness, safety and efficiency.

REGULATORY COMPLIANCE

Through expense tracking and reporting tools, CTM ensures adherence to all state and federal protection acts and privacy laws, including HIPAA, the Sunshine Act, GDPR privacy, and PCI Compliance. Our team supports the implementation of compliant travel policies and programs, enforces adherence to standards, and provides detailed documentation to streamline audits and ensure financial transparency.

MEETINGS AND EVENTS SOLUTIONS

CTM Meetings & Events provides end-to-end solutions for the healthcare and life sciences industry's unique meetings and event needs. From organising global conferences to providing a platform for life sciences companies to showcase products, research, innovations and training sessions, our team ensures seamless event execution. We deliver compliant and efficient event management, including participant travel, venue selection, logistics coordination and reporting. With expertise in regulatory requirements, CTM provides transparent reporting for HCP engagements. Our tailored approach ensures that your meetings and events drive collaboration, innovation and measurable success.

AIRCRAFT CHARTERS

Vast and remote areas often require healthcare professionals to travel long distances, sometimes to very isolated locations. CTM has experience in managing travel to rural and remote areas, including the coordination of charter flights. By

leveraging CTM's extensive supplier network we can secure competitive rates and optimal fleet availability to deliver you the best deals.

With expert travel consultant teams, we ensure seamless management of aircraft logistics tailored to your requirements and ensure accurate management of passenger details and flight information to support smooth logistics and compliance.

EMERGENCY AND URGENT MEDICAL TRAVEL

HCPs often need to travel on short notice due to emergencies or urgent medical needs. With round-the-clock support no matter where your travel takes you, CTM has a friendly expert ready to support your every need. In emergencies, CTM's proven experience and established processes ensure that your staff are quickly evacuated to safety. With experience in crisis management and evacuations, we help you navigate through high-pressure situations with confidence. And with our traveller tracking tools, we can quickly locate and communicate with your travellers.





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NEW ZEALAND
ASIA
NORTH AMERICA
EUROPE

Connect with
an expert ———

Don't let your business or
travellers get left behind.

Find out how CTM's travel
solutions will take your
travel program to a new
level of performance.

**Contact our team to
discuss your travel
needs today.**